



Resume || **Jai Painter**
Melbourne, Victoria, Australia

About me:

A commercially minded finance leader and recognised Cloud Finance SME who turns complexity into scalable, value-driving solutions — sharpening decision-making, unlocking growth, and building for what comes next.

Key tools and systems experience:

- 1+ year using Claude for financial modelling and data analysis; recently adopted Claude Cowork to streamline recurring cashflow and AR forecasts.
- 7+ years with AASB, 4+ years with IFRS, 2 years with SOX compliance.
- 5+ years with Workday, 1 year with Oracle, 2 years with Xero.
- 10+ years with the Microsoft Office suite, particularly Excel and PowerPoint including board paper write-ups.
- 5+ years with AWS, Athena, Quicksight, 4+ years with SQL queries and data tables and 2+ years with FinOps.
- 5+ years with Slack, JIRA, Confluence, Sharepoint, 3 years with Lucid, 1 year with PowerBI and Blackline.

EMPLOYMENT HISTORY

	Versent Group – cloud tech / cloud consulting services
05/2026 – current	Cloud Finance lead
06/2025 – 05/2026	Senior Finance & Strategy Manager
05/2023 – 06/2025	Group Finance & Strategy Manager
	My role spans both core finance leadership and commercial strategy, with a strong emphasis on cloud and commercials. Recognised as the group's Workday ERP and Cloud Finance SME, leading a team of 6 across Versent Finance. Key responsibilities and achievements include:
	○ Cloud finance business partnering & modelling: Bridge finance and cloud/product teams. Built AWS cost and margin models to support pricing, forecasting, and cloud resell strategy (AWS & Azure). Deal desk & margin review: Helped price big multi-year cloud deals for enterprise customers, including AWS Private Pricing Agreements (PPAs). ○ SCA project lead: Led the project end-to-end for developing a \$1.3bn 5 year strategic collaboration with Amazon, including financial storytelling, assumptions, sensitivities, and board paper preparation. ○ Process improvement and automation: Streamlined finance workflows using Workday, cutting transactional hours equivalent to 2 FTE in cost savings. Finance lead for 8-month ERP implementation project including design, testing, documentation and change management. ○ AI-enabled finance automation: Championed adoption of Claude and Claude Cowork across the finance team, automating recurring forecasts and analyses and saving ~30 hours of manual effort per month. ○ Business Unit transition: Led the finance transition stream including design, operations and implementation for a business unit that needed to be 'lifted-and-shifted' from Telstra. ○ Leading finance transformation: Rebuilt the month-end close process with the finance team of 6, reducing close in a 2 stage project with stage 1 BD+12 to BD+6 and stage 2 BD+6 to BD-1, improving processes and efficiencies. Implementing strict internal controls around compliance and balance sheet management, variance analysis and close metrics. Responsible for annual audits across Singapore, United States and Australia. ○ M&A project lead: Led finance in the sale of Versent Group to Telstra — financial due diligence, integration planning, and reporting alignment across merging entities — and a core role in the subsequent sale to Infosys. ○ Cash & treasury management: Optimised cash control, liquidity forecasting, and treasury risk oversight to support financial stability during high-growth and transitional phases. Introduced a 3-way Cash+NetWorkingCapital model with weekly cashflow forecasting. ○ Finance oversight: Ensure accuracy and compliance in monthly financials and revenue recognition, intercompany matrix, consolidation reporting and OPEX analysis.
11/2022 – 05/2023	Block (Afterpay) – fintech Buy Now Pay Later Finance Manager - Finance & Strategy – Australia & New Zealand
	○ Owned the Australia & New Zealand P&L (~\$50m gross revenue monthly), month-end close and balance sheet management. ○ Partnered with the Head of Cloud and product engineers on cloud financial management — reviewing monthly cloud spend and tightening controls to cut wastage and optimise consumption. ○ Managed and reconciled consumer receivables and collections exceeding \$1.3 billion monthly, working with payment processors including Stripe, Worldpay and Adyen.

	○ Built the financial accounting process for marketing and co-marketing activities, validating spend exceeding \$25 million monthly. ○ Supported the Block Group team through quarterly reviews, year-end procedures and SOX compliance under both US GAAP and IFRS. ○ Maintained regulatory compliance through monthly and quarterly APRA reporting submissions.
06/2021 – 11/2022	Versent Group – Stax (subsidiary) cloud tech SaaS
	Finance Manager
06/2021 – 05/2022	Finance Analyst
	○ Analysed monthly financial performance, identifying trends and preparing reports and board packs for the leadership team. ○ Led forecasting and variance analysis and computed SaaS metrics (CAC, CLTV, Rule of 40, MRR/ARR, GPM), translating them into improvement recommendations. ○ Business partnering with Sales, Product and Marketing leaders for accurate forecasting and cost management. ○ Used the AWS Management Console, Athena SQL queries and QuickSight for FinOps and billing activities. ○ Partnered with the Head of Strategy to build a 3-year growth forecast, valuation and revenue models, supporting pitch deck preparation. ○ Owned month-end close, partnering with the AP team on expense management, weekly revenue management and debtor ageing review.
02/2016 – 06/2021	EY – big 4
	Senior Consultant – (EY FAAS - Virtual CFO advisory)
	○ Key consultant and acting virtual CFO for an ASX200 retailer operating across Australia, the USA, UK and Germany. ○ Delivered monthly financial updates, metrics, forecasting and trend analysis. ○ Lead contact and manager for most of my client book across manufacturing, retail, startup, import/wholesale and property development. ○ Managed end-to-end delivery on time and on budget, including general client management. ○ Reviewed the work of onshore junior and offshore colleagues.
07/2017 – 03/2020	Offcampus – edtech startup
	CEO/CFO and Co-founder
	○ Developed a proprietary online education platform (React JS front-end, PHP Laravel back-end) delivering after-hours study help to students across Victoria. ○ Signed up 27 schools and over 6,000 students within the first 3 months. ○ Grew the startup from the ground up — managing the offshore technology team, PR campaign and oversight of all departments and operations. ○ Led communications with key stakeholders including school principals, the Department of Education and our first-round investors. ○ Developed service delivery standards for our tutor group to ensure 100% customer satisfaction and impactful education. ○ Built revenue and expense models in Excel to manage overheads through periods of volatility.

EDUCATION

01/2025 – 01/2025	FinOps Certified Practitioner Passed 5 January 2025 (verify on Credly)
01/2022 – 04/2022	Amazon Web Services Cloud Practitioner Certification Passed 13 April 2022 (verify on Credly)
01/2020 – 10/2021	Chartered Accountants Australia New Zealand (CA ANZ); Completed - <i>Chartered Accountant (CA) professional certification</i>
02/2015 – 11/2019	University of Melbourne; WAM 82.5 Bachelor of Commerce (majoring in Finance and Accounting)

EXTRA-CURRICULAR INVOLVEMENT

03/2020 – 07/2025	Young Gujjus of Victoria – Founder and President ○ Run a 600+ member youth group delivering cultural and social events that connect and empower young people.
01/2015 – current	Community Basketball ○ U14/U16 basketball coach;